

# UNITED STATES PATENT AND TRADEMARK OFFICE

UNITED STATES DEPARTMENT OF COMMERCE United States Patent and Trademark Office Address: COMMISSIONER FOR PATENTS P O Box 1450 Alexandria, Virginsa 22313-1450 www.spile.gov

APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
09/967,045	10/01/2001	Martin Kraehenbuehl	ER1-0016US	2573
29150 7590 10/16/2008 LEE & HAYES, PLLC 421 W. RIVERSIDE AVE			EXAMINER	
			SHRESTHA, BIJENDRA K	
STE 500 SPOKANE, W	A 99201		ART UNIT	PAPER NUMBER
,			3691	
			MAIL DATE	DELIVERY MODE
			10/16/2008	PAPER

### Please find below and/or attached an Office communication concerning this application or proceeding.

The time period for reply, if any, is set in the attached communication.

### Application No. Applicant(s) 09/967.045 KRAEHENBUEHL ET AL. Office Action Summary Examiner Art Unit BIJENDRA K. SHRESTHA 3691 -- The MAILING DATE of this communication appears on the cover sheet with the correspondence address --Period for Reply A SHORTENED STATUTORY PERIOD FOR REPLY IS SET TO EXPIRE 3 MONTH(S) OR THIRTY (30) DAYS. WHICHEVER IS LONGER, FROM THE MAILING DATE OF THIS COMMUNICATION. Extensions of time may be available under the provisions of 37 CFR 1.136(a). In no event, however, may a reply be timely filed after SIX (6) MONTHS from the mailing date of this communication. If NO period for reply is specified above, the maximum statutory period will apply and will expire SIX (6) MONTHS from the mailing date of this communication. Failure to reply within the set or extended period for reply will, by statute, cause the application to become ABANDONED (35 U.S.C. § 133). Any reply received by the Office later than three months after the mailing date of this communication, even if timely filed, may reduce any earned patent term adjustment. See 37 CFR 1.704(b). Status 1) Responsive to communication(s) filed on 27 June 2008. 2a) This action is FINAL. 2b) This action is non-final. 3) Since this application is in condition for allowance except for formal matters, prosecution as to the merits is closed in accordance with the practice under Ex parte Quayle, 1935 C.D. 11, 453 O.G. 213. Disposition of Claims 4) Claim(s) 1-11.13-18.20-34.37.38 and 46-56 is/are pending in the application. 4a) Of the above claim(s) is/are withdrawn from consideration. 5) Claim(s) \_\_\_\_\_ is/are allowed. 6) Claim(s) 1-11.13-18.20-34.37.38 and 46-56 is/are rejected. 7) Claim(s) \_\_\_\_\_ is/are objected to. 8) Claim(s) \_\_\_\_\_ are subject to restriction and/or election requirement. Application Papers 9) The specification is objected to by the Examiner. 10) The drawing(s) filed on is/are; a) accepted or b) objected to by the Examiner. Applicant may not request that any objection to the drawing(s) be held in abeyance. See 37 CFR 1.85(a). Replacement drawing sheet(s) including the correction is required if the drawing(s) is objected to. See 37 CFR 1.121(d). 11) The oath or declaration is objected to by the Examiner, Note the attached Office Action or form PTO-152. Priority under 35 U.S.C. § 119 12) Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f). a) ☐ All b) ☐ Some \* c) ☐ None of: Certified copies of the priority documents have been received. 2. Certified copies of the priority documents have been received in Application No. Copies of the certified copies of the priority documents have been received in this National Stage application from the International Bureau (PCT Rule 17.2(a)). \* See the attached detailed Office action for a list of the certified copies not received. Attachment(s)

1) Notice of References Cited (PTO-892)

Paper No(s)/Mail Date

Notice of Draftsperson's Patent Drawing Review (PTO-948)

3) Information Disclosure Statement(s) (PTO/SB/08)

Interview Summary (PTO-413)
 Paper No(s)/Mail Date.

6) Other:

51 Notice of Informal Patent Application.

Application/Control Number: 09/967,045 Page 2

Art Unit: 3691

#### DETAILED ACTION

Claims 1-11, 13-18, 20-34, 37, 38, and 46-56 are presented for examination.

Applicant filed an amendment on 06/27/2008 without amending any claims. After careful consideration of applicant's arguments, new grounds of rejections of the claims have been established in the instant application as set forth in detail below. Applicant's arguments with respect to the claims have been considered but are moot in view of the new ground(s) of rejection.

#### Claim Rejections - 35 USC § 101

35 U.S.C. 101 reads as follows:

Whoever invents or discovers any new and useful process, machine, manufacture, or composition of matter, or any new and useful improvement thereof, may obtain a patent therefor, subject to the conditions and requirements of this title.

Claims 1-11, 13-18, 20-34, 37-38 and 54-56 are rejected under 35 U.S.C. 101
 because the claimed invention is directed to non-statutory subject matter.

Regarding claims 1, 13, 25, and 54, as best understood, it appears that the claimed method steps could simply be performed by mental process alone and are not statutory. Based on Supreme Court precedent, a proper process must be tied to another statutory class or transform underlying subject matter to a different state or thing (*Diamond v. Diehr*, 450 U.S. 175, 184 (1981); *Parker v. Flook*, 437 U.S. 584, 588 n.9 (1978); *Gottschalk v. Benson*, 409 U.S. 63, 70 (1972); *Cochrane v. Deener*, 94 U.S. 780,787-88 (1876)). Since neither of these requirements is met by the claim, the method is not considered a patent eligible process under 35 U.S.C. 101. To qualify as a

Art Unit: 3691

statutory process, the claim should positively recite the other statutory class to which it is tied, for example by identifying the apparatus that accomplished the method steps or positively reciting the subject matter that is being transformed, for example by identifying the material that is being changed to a different state.

#### Claim Rejections - 35 USC § 103

- The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:
  - (a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.
- 4. Claim 1, 3-11, 13-18, 20, 22, 24-25, 27-34, 37-38, 46, 48-50 and 53-56 are rejected under 35 U.S.C. 103(a) as being unpatentable by Erlanger et al. U.S. Patent No. 6,594,635 (reference A in attached PTO-892) in view of Wu, U.S. Patent No. 7,200,570 (reference B in attached PTO-892) further in view of Kinney, Jr. et al., U.S. Patent No. 6,871,191 (reference C in attached PTO-892).
- As per claim 1 and11, Erlanger et al. teach a method of selling reinsurance, comprising the steps of:

identifying a reinsurance product (see column 20, lines 25-30; where reinsurers identify reinsurance products, accepting whole or in part of risk associated with one or more existing insurance contract and send the offer to data processing system 101);

determining a capacity of the reinsurance product to be sold (see Fig. 5; column 20, lines 37-46; where in step 316, data processing system 101 provides capacity of

Art Unit: 3691

reinsurance product to be sold in terms of dollar volume and price for certain portion of the capacity of reinsurance);

Erlanger et al. do not teach sale of product (reinsurance) through auction and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids.

Wu teaches sale of product (reinsurance) through an auction and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids (see Fig. 2; column 2, lines 36-43; column 3, lines 37-39; column 6, lines 36-43; where multiple attribute auction enables to evaluate bids based on specific criteria and select the winning bid in the auction);

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to allow sale of product (reinsurance) through an auction and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids of Erlanger et al. because Wu teaches including above features would enable to buy and sell product and services based on multiple characteristics (Wu, abstract, column 1, lines 6-10).

Erlanger et al. do not teach accepting bids for at least a portion of the capacity, wherein the step of accepting bids comprises providing a status for the bids, the status comprising one of OK, Partial OK, and Excluded; and ranking the bids; and consummating a contract for the sale of at least a portion of the reinsurance product to holders of winning bids, wherein a status of OK denotes acceptance of a bid, a status of

Art Unit: 3691

Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted.

Kinney, Jr. et al. teach accepting bids for at least a portion of the capacity (see 5A and 5B; Supplier D, E, F and G bids for portion total capacity (quantity of 50,000 tons), and bids of D and E is accepted in Fig. 5A and bids of D, E and F is accepted in Fig. 5B), wherein the step of accepting bids comprises providing a status for the bids, the status comprising one of OK, Partial OK, and Excluded (see Fig. 5A and 5B; where status of bid is indicated in column 540 (In (tons)) and 550 (Out (tons)); column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed); and consummating a contract for the sale of at least a portion of the reinsurance product to holders of winning bids (see Fig. 5A and 5B; where suppliers A-G consummate portion of capacity (quantity)), wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted (see Fig. 5A and 5B, column 540, 550; column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include accepting bids for at least a portion of the capacity, wherein the step of accepting bids comprises providing a status for the bids, the status comprising one of OK, Partial OK, and Excluded; and consummating a contract for the sale of at least a portion of the reinsurance product to holders of winning bids, wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion

Art Unit: 3691

of condition is met, and a status of Excluded denotes that a bid has not been accepted of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

As per claim 3, Erlanger et al. in view of Kinney, Jr. et al. teach claim 1 as described above. Erlanger et al. further teach the method, wherein

the auction comprises an on-line auction (Erlanger et al., Fig. 5, step 313; column 8, lines 39-45; where plurality of reinsurers bid for a portion of capacity of reinsurance in the internet).

- 7. As per claim 4, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 3 as described above. Erlanger et al. further teach the method, wherein the auction employs the Internet (Erlanger et al., column 8, lines 39-46; where data network is accessible through Internet).
- 8. As per claim 5, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. further teach claim 3 as described above. Erlanger et al. further teach the method, wherein

the auction is presented via a browser (Erlanger et al., column 8, lines 45-46; where data processing system is accessible via World Wide Web presenting auction via web browser).

 As per claim 6, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 1 as described above. Erlanger et al. further teach the method comprising:

Art Unit: 3691

accepting bids from at least one of direct insurers and brokers (Erlanger et al.,

Fig. 1; where bids are accepted from direct insurers and brokers (insurance agent) who has access to data processing system through the Internet).

 As per claim 7, Erlanger et al. in view Wu further in view of Kinney, Jr. et al. teach claim 1 as described above.

Erlanger et al. further teach the method, wherein bids comprise:

at least a bid amount and an indication of the amount of desired capacity (Erlanger et al., Fig. 5; column 20, lines 8-16; where in step 313, data processing system 101 receives a bid price to buy reinsurance from plurality of reinsurers; bids includes information such as premium to assume 10% of the liability in a pool of 100 flood insurance policies, dollar amount for a reinsurance product).

 As per claim 8, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 1 as described above.

Erlanger et al. <u>does not teach the calculated profitability value associated with</u> each of the bids is calculated based a return on sales.

Wu teaches the calculated profitability value associated with each of the bids is calculated based a return on sales (see column 6, lines 22-26; 37-43).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the calculated profitability value associated with each of the bids is calculated based a return on sales of Erlanger et al. because Wu teaches including above features would enable to evaluate bids according to this criteria that are

Art Unit: 3691

functions of these attributes in order to determine the winning bid(s) (Wu, column 2, lines 41-43).

12. As per claim 9, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. claim 8 as described above.

Erlanger et al. do not teach the return on sales ratio is a selling price minus a fair risk price divided by the selling price or the selling price divided by the fair risk price.

Wu defines profit evaluation as selling price minus default configuration cost and the extra cost of upgrade cost (see column 6, lines 22-28; where profitability of each bids are calculated based on selling price, installation and upgrade cost and assembly; Examiner notes the specification of this application in page 18, paragraph [0065] specifies "there is no set or preferred profitability calculation")

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the return on sales ratio is a selling price minus a fair risk price divided by the selling price or the selling price divided by the fair risk price of Erlanger et al. because Wu teaches including above features would enable to calculate profitability value for profit evaluation (Wu, column 6, lines 22-28).

 As per claim 10, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. claim 8 as described above.

Erlanger et al. do not teach changing a status of at least one bid.

Kinney, Jr. et al. teach changing a status of at least one bid (see Fig. 5A and 5B; where column 550 shows changes from rejected in entirety bid of supplier E in Fig. 5A to accept in entirety in Fig. 5B).

Art Unit: 3691

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include changing a status of at least one bid of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

14. As per claim 13, Erlanger et al. teach a method of offering a reinsurance product, comprising the steps of:

offering a predetermined capacity in the reinsurance product over an electronic network (see Fig. 5; column 20, lines 37-46; where in step 316, data processing system 101 provides capacity of reinsurance product to be sold in terms of total dollar volume and price for certain portion of the capacity of reinsurance); and

receiving, from a bidder, at least one bid for at least a portion of the capacity (see Fig. 5; steps 313 -314; column 19, lines 58-64).

Erlanger et al. do not teach determining whether a calculated profitability value of the at least one bid is acceptable and indicating to the bidder whether the at least one bid is accepted based at least on the calculated profitability value.

Wu teaches determining whether a calculated profitability value of the at least one bid is acceptable and indicating to the bidder whether the at least one bid is accepted based at least on the calculated profitability value (see column 6, lines 43-51).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include determining whether a calculated profitability value of the

Art Unit: 3691

at least one bid is acceptable and indicating to the bidder whether the at least one bid is accepted based at least on the calculated profitability value of Erlanger et al. because Wu teaches including above features would enable to evaluate bids according to this criteria that are functions of these attributes in order to determine the winning bid(s) (Wu, column 2, lines 41-43).

Erlanger et al. do not teach wherein the step of indicating to the bidder whether the at least one bid is accepted comprises providing a status for the at least one bid, the status comprising one of OK, Partial OK, Excluded, wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted.

Kinney, Jr. et al. teach wherein the step of indicating to the bidder whether the at least one bid is accepted comprises providing a status for the at least one bid, the status comprising one of OK, Partial OK, Excluded, wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted (see Fig. 5A and 5B; where status of bid is indicated in column 540 (In (tons)) and 550 (Out (tons)); column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the step of indicating to the bidder whether the at least one bid is accepted comprises providing a status for the at least one bid, the status comprising one of OK, Partial OK, Excluded, wherein a status of OK denotes

Art Unit: 3691

acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

- 15. As per claim 14, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 13 as described above. Erlanger et al. further teach the method, wherein the electronic network comprises the Internet (see column 8, lines 39-46; where data network is accessible through Internet).
- 16. As per claim 15, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 13 as described above. Erlanger et al. further teach the method comprising ranking the at least one bid with respect to other bids (see Fig. 5, Steps 317-318; where bids to buy reinsurance to offer to sell insurance are compared and displayed list of reinsurers and reinsurees; Examiner interprets that it is required to rank the bids for given underwriting statistics in order to select the best from the list).
- 17. As per claim 16, Erlanger et al. in view of Wu further in view of Kinney, Jr. et al. teach claim 15 as described above. Erlanger et al. further teach the method, wherein Erlanger et al. do not teach the ranking is based, at least in part, on the

## calculated profitability value.

Wu teaches the ranking is based, at least in part, on the calculated profitability value (see column 6, lines 37-48).

Art Unit: 3691

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the ranking is based, at least in part, on the calculated profitability value of Erlanger et al. because Wu teaches including above features would enable to evaluate bids according to this criteria to determine the winning bid(s) (Wu, column 2, lines 41-43).

18. As per claim 17, Erlanger et al. in view of in view of Wu further in view of Kinney,
Jr. et al. teach claim 16 as described above. Erlanger et al. further teach the method,
wherein

the ranking is based, at least in part, on a time at which the at least one bid is received (see column 15, lines 40-45; where if there two or more insurance solicitation satisfies two or more underwriting standards from different insurers, they are prioritized by chronological order they are received).

As per claim 18, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Ir et al. teach claim 13 as described above.

Erlanger et al. <u>do not teach the calculated profitability value is based, at least in</u> part, on a requested inception date and a return on sales ratio.

Wu teaches the calculated profitability value is based, at least in part, on a requested inception date and a return on sales ratio (see column 6, lines 22-26; 37-43; where profitability of each bids are calculated based on selling price, installation and upgrade cost and risk associated with the product; Examiner notes the specification of this application in page 18, paragraph [0065] specifies "there is no set or preferred profitability calculation").

Art Unit: 3691

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the calculated profitability value is based, at least in part, on a requested inception date and a return on sales ratio of Erlanger et al. because Wu teaches including above features would enable to evaluate bids according to this criteria that are functions of these attributes in order to determine the winning bid(s) (Wu, column 2, lines 41-43).

As per claim 20, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 13 as described above.

Erlanger et al. <u>do not teach the method comprising generating an auction ranking</u> element for the at least one bid.

Wu teach the method comprising generating an auction ranking element for the at least one bid (see column 6, lines 37-43)

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to generating an auction ranking element for the at least one bid of Erlanger et al. because Wu teach to evaluate bids according to this criteria that are functions of these attributes in order to determine the winning bid(s) (Wu, column 2, lines 41-43).

As per claim 22, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 13 as described above.

Erlanger et al. <u>do not teach the method comprising receiving a modified bid in</u> response to the step of indicating whether the at least one bid is accepted

Art Unit: 3691

Kinney, Jr. et al. teach the method comprising receiving a modified bid in response to the step of indicating whether the at least one bid is accepted (see Fig. 5A and 5B; column 9, lines 60-66 to column 10, lines 1-10).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the method comprising receiving a modified bid in response to the step of indicating whether the at least one bid is accepted of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

As per claim 24, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 13 as described above.

Erlanger et al. further teach the method comprising

calculating a minimum acceptable bid (see Fig. 5; column 20, lines 34-36; column 20, lines 43-45; where offer to sell price or fair risk price is calculated based on statistics received by reinsurer in step 312; data processing system compile statistics for offer to sell reinsurance that consists lowest price offered for such as 20 % of liability for a pool of 400 flood policies).

 As per claim 25, Erlanger et al. teach a method of selling reinsurance, comprising the steps of:

Art Unit: 3691

identifying a reinsurance product (see column 20, lines 25-30; where reinsurers identify reinsurance products, accepting whole or in part of risk associated with one or more existing insurance contract and send the offer to data processing system 101);

Identifying a capacity of the reinsurance product to be sold (see column 20, lines 28-30, 37-41; where data processing system compile statistics containing information about total dollar volume amount all insurance to be sold, whether whole or partial of risk associated with one or more existing insurance contracts);

calculating a fair risk price for the reinsurance product (see Fig. 5; column 20, lines 34-36; where offer to sell price or fair risk price is calculated based on statistics received by reinsurer in step 312); and

offering the reinsurance product to buyers via through bidding (see Fig. 5).

wherein a minimum bid in the electronic auction is determined, at least in part, by the fair risk price (see column 20, lines 34-35, 43-45; where data processing system compile statistics that enable reinsurer to calculate lowest price for offer to sell which is minimum bid price acceptable for reinsurer);

receiving bids from the buyers for portions of the capacity of the reinsurance product ((see Fig. 5; steps 313 -314; column 19, lines 58-64);

notifying the buyers of a status of their respective bids; and ending the electronic auction after a predetermined period of time (see Fig. 5).

Erlanger et al. do not teach the status of bid comprises one of OK, Partial OK, and Excluded, wherein acceptance of a bid denotes acceptance of a bid, a status of

Art Unit: 3691

Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted.

Kinney, Jr. et al. teach the status of bid comprises one of OK, Partial OK, and Excluded, wherein acceptance of a bid denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted (see Fig. 5A and 5B; where status of bid is indicated in column 540 (In (tons)) and 550 (Out (tons)); column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the status of bid comprises one of OK, Partial OK, and Excluded, wherein acceptance of a bid denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

Erlanger et al. do not teach ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids.

Wu teaches ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids (see Fig. 2; column 2, lines 36-43; column 3, lines 37-39; column 6, lines 36-43; where multiple

Art Unit: 3691

attribute auction enables to evaluate bids based on specific criteria and select the winning bid in the auction):

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to allow ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids of Erlanger et al. because Wu teaches including above features would enable to buy and sell product and services based on multiple characteristics (Wu, abstract, column 1, lines 6-10).

24. As per claim 27, Erlanger et al. in view of in view of Wu further in view of Kinney,

Jr. et al. teach claim 25 as described above.

Erlanger et al. further teach the method, wherein

the fair risk price is calculated based on historical data (Erlanger et al., Fig. 5; column 20, lines 34-36; where offer to sell price or fair risk price is calculated based on statistics (historical data) compiled by Data processing system 101).

25. As per claim 28, Erlanger et al. in view of in view of Wu further in view of Kinney,

Jr. et al. teach claim 25 as described above.

Erlanger et al. further teach the method, wherein

the electronic auction is offered via the Internet (see column 8, lines 39-46; where data network is accessible through Internet).

26. As per claim 29, Erlanger et al. in view of in view of Wu further in view of Kinney,

Ir et al. teach claim 28 as described above.

Art Unit: 3691

Erlanger et al. further teach the method, wherein

the electronic auction is offered via a web browser (see column 8, lines 45-46; where data processing system is accessible via World Wide Web whereby presenting auction via web browser).

27. As per claim 30, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above.

Erlanger et al. further teach the method, wherein

the buyers comprise at least one of direct insurers and insurance brokers (see Fig. 1)

28. As per claim 31, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above.

Erlanger et al further teach the method, wherein

bids comprise a plurality of parameters (see column 19, lines 58-67; column 20, lines 8-17; where bids comprises bid price, dollar volume of insurance, risk capacity, types of reinsurance etc.).

As per claim 32, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 31 as described above.

Erlanger et al. teach the method, wherein

the parameters comprise at least one of price, inception date and a deductible (see column 19, lines 58-60; where bid to buy reinsurance include bid price).

Art Unit: 3691

30. As per claim 33, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above. Claim 33 is rejected under same rational as claim 8 as described above.

- 31. As per claim 34, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 33 as described above. Claim 34 is rejected under same rational as claim 9 as described above.
- 32. As per claim 37, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above. Claim 37 is rejected under same rational as claim 10 as described above.
- 33. As per claim 38, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above.

Erlanger et al. further teach the method comprising

consummating a reinsurance contract between an operator of the electronic auction and a buyer having a winning bid (Erlanger et al., Fig. 5; column 21, lines 1-11; where in step 319, data processing system 101 compile statistics on sale of reinsurance in step 318 and consummate capacity of the winning bid).

34. As per claim 46, Erlanger teach a system for selling a reinsurance product, comprising:

a fair risk price calculator (see Fig. 5; column 20, lines 34-36; where data processing system 101, calculates offer to sell price or fair risk price based on statistics received by the reinsurer in step 312):

Art Unit: 3691

a web server in communication with the Internet (see Fig. 2; where computer 201 in data processing system communicate with reinsurers and reinsuree via Internet and telephone network), wherein

the fair risk price calculator provides information for calculating minimum bid (see column 20, lines 34-36, the database stores information related to at least one auction for at least one reinsurance product), and the auction ranking element engine is operable to rank bids submitted to the database via the web server(see Fig. 2); and

Erlanger et al. do not teach an auction and auction participant database and an auction ranking element engine, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids.

Wu teaches teach an auction and auction participant database and an auction ranking element engine, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids (see Fig. 2; column 2, lines 36-43; column 3, lines 37-39; column 6, lines 36-43; where multiple attribute auction enables to evaluate bids based on specific criteria and select the winning bid in the auction);

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include an auction and auction participant database and an auction ranking element engine, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids of Erlanger et al. because Wu teaches including above features would enable to buy and

Art Unit: 3691

sell product and services based on multiple characteristics (Wu, abstract, column 1, lines 6-10).

Erlanger et al. do not teach bidding status wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted.

Kinney, Jr. et al. teach bidding status wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted (see Fig. 5A and 5B; where status of bid is indicated in column 540 (In (tons)) and 550 (Out (tons)); column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include bidding status wherein a status of OK denotes acceptance of a bid, a status of Partial OK denotes only a portion of condition is met, and a status of Excluded denotes that a bid has not been accepted of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

35. As per claim 48, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 46 as described above. Claim 48 is rejected under same rational as claim 8 as described above.

Art Unit: 3691

36. As per claim 49, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 46 as described above.

Erlanger et al. further teach the system, wherein

direct insurers submit bids to the web server (Erlanger et al., Fig. 1; Fig. 2; where direct insurers (102-1->102-i) submits bid to data processing system 101 via web server (201)).

37. As per claim 50, Erlanger et al. in view of in view of Wu further in view of Kinney,

Jr. et al. teach claim 46 as described above.

Erlanger et al. further teach the system, wherein

a submitted bid comprises a bid amount and a desired coverage amount (see column 19, lines 58-64).

As per claim 53, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 46 as described above.

Erlanger et al. further teach the system, wherein

the direct insurers participate as bidders for the reinsurance product (see Fig. 1; Fig. 2).

- 39. As per claim 54, Erlanger et al. teach a method of selling a product, comprising the steps of:
- (a) identifying the product (see column 20, lines 25-30; where reinsurers identify reinsurance products, accepting whole or in part of risk associated with one or more existing insurance contract and send the offer to data processing system 101):

Art Unit: 3691

(b) determining a capacity of the product to be sold (see column 20, lines 28-30, 37-41; where data processing system compile statistics containing information about total dollar volume amount all insurance to be sold, whether whole or partial of risk associated with one or more existing insurance contracts);

- (d) accepting bids for at least a portion of the capacity (see Fig. 5, step 313; where data processing system accepts bids from reinsuree at a bid price for transferring in whole or in part, of the risk associated with one or more existing insurance contract to reinsurer).
- (e) consummating a contract for the sale of at least a portion of the product to holders of winning bids (see Fig. 5; column 21, lines 1-11; where in step 319, data processing system 101 compile statistics on sale of reinsurance in step 318 and consummate a portion of the product to holders of winning bids).

Erlanger et al. do not teach the step of accepting bids comprises providing a status for the bids, the status comprising one of OK, Partial OK and Excluded.

Kinney, Jr. et al. teach the step of accepting bids comprises providing a status for the bids, the status comprising one of OK, Partial OK and Excluded (see Fig. 5A and 5B; where status of bid is indicated in column 540 (In (tons)) and 550 (Out (tons)); column 9, lines 15-22; where status of bid accepted in entirety, partially accepted and rejected entirety is displayed).

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include the step of accepting bids comprises providing a status

Art Unit: 3691

for the bids, the status comprising one of OK, Partial OK and Excluded of Erlanger et al. because Kinney, Jr. et al. teach including above features would enable to increase the competitiveness within an auction by enabling auction system to process bids for portions of a specified lot (Kinney, Jr. et al., column 4, lines 28-30).

Erlanger et al. do not teach offering the product for sale through auction, and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids.

Wu teaches offering the product for sale through auction, and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids (see Fig. 2; column 2, lines 36-43; column 3, lines 37-39; column 6, lines 36-43; where multiple attribute auction enables to evaluate bids based on specific criteria and select the winning bid in the auction);

Therefore, it would be obvious to one of ordinary skill in the art at the time the invention was made to include offering the product for sale through auction, and ranking the bids, wherein the ranking of the bids at least considers a calculated profitability value and a time stamp associated with each of the bids of Erlanger et al. because Wu teaches including above features would enable to buy and sell product and services based on multiple characteristics (Wu, abstract, column 1, lines 6-10).

As per claim 55, Erlanger et al. in view of in view of Wu further in view of Kinney,
 Jr. et al. teach claim 54 as described above.

Erlanger et al. further teach the method, wherein the product is a reinsurance product (see column 20. lines 25-30).

Art Unit: 3691

41. As per claim 56, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 54 as described above.

Erlanger et al. further teach the method, wherein the product is a risk shifting product (see column 20. lines 27-31).

- 42. Claim 2, 21, 26, 47, 51 and 52 are rejected under 35 U.S.C. 103(a) as being unpatentable by Erlanger et al. U.S. Patent No. 6,594,635 (reference A in attached PTO-892) in view of Wu, U.S. Patent No. 7,200,570 (reference B in attached PTO-892) further in view of Kinney, Jr. et al., U.S. Patent No. 6,871,191 (reference C in attached PTO-892) and further in view of Klaus, U.S. Patent No. 7,080,020 (reference D in attached PTO-892).
- As per claim 2, Erlanger et al. in view of in view of Wu further in view of Kinney,
   Jr. et al. teach claim 1 as described above.

Erlanger et al. do not teach the method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance.

Klaus teaches the method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance (see Fig. 3; column 2, lines 34-36, 48-50; where reinsurance product includes windstorm (hurricane) and marine).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to include method wherein the reinsurance product is at

Art Unit: 3691

least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance of Erlanger et al. because Klaus teaches inclusion of such high risk insurance would spread risk among multiple carriers, each covering a portion of the total risk (Klaus, column 2, lines 50-53).

44. As per claim 21, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. claim 13 as described above.

Erlanger et al. do not teach the method, wherein communication via the electronic network is secure.

Klaus teach the method wherein communication via the electronic network is secure (see column 4, lines 5-7).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to allow the method wherein communication via the electronic network is secure of Erlanger et al. because Klaus teach that allowing the method wherein communication via the electronic network is secure would enable bid or proposal of specific cedent are viewable by that cedent only (Kalus, column 4, lines 3-4).

45. As per claim 26, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 25 as described above.

Erlanger et al. <u>do not teach the method wherein the reinsurance product</u>

<u>comprises at least one of earthquake reinsurance, windstorm reinsurance and marine</u>

catastrophe reinsurance.

Art Unit: 3691

Klaus teaches the method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance (see Fig. 3; column 2, lines 34-36, 48-50; where reinsurance product include windstorm (hurricane) and marine).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to include method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance of Erlanger et al. because Klaus including in such high risk insurance would spread risk among multiple carrier, each covering a portion of the total risk (Klaus, column 2, lines 50-53).

46. As per claim 47, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 46 as described above.

Erlanger et al. do not teach the method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance.

Klaus teaches the method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe reinsurance (see Fig. 3; column 2, lines 34-36, 48-50; where reinsurance product include windstorm (hurricane) and marine).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to include method wherein the reinsurance product is at least one of earthquake reinsurance, windstorm reinsurance and marine catastrophe

Art Unit: 3691

reinsurance of Erlanger et al. because Klaus teaches inclusion of in such high risk insurance would spread among multiple carriers, each covering a portion of the total risk (Klaus, column 2, lines 50-53).

47. As per claim 51, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 50 as described above.

Erlanger et al. <u>do not teach the system, wherein the auction ranking element</u>

<u>engine determines whether the sufficient capacity remains to satisfy the desired</u>

<u>coverage amount.</u>

Klaus teaches the system that determines whether the sufficient capacity remains to satisfy the desired coverage amount (see column 11, lines 44-67).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to include the system that determines whether the sufficient capacity remains to satisfy the desired coverage amount of Erlanger et al. because Klaus teaches that including system that determines whether the sufficient capacity remains to satisfy the desired coverage amount would enable to withdraw any proposal or bid whose acceptance would reduce the available capacity below selected amount which is generally zero (Klaus, column 11, lines 53-57).

48. As per claim 52, Erlanger et al. in view of in view of Wu further in view of Kinney, Jr. et al. teach claim 46 as described above.

Erlanger et al. further teach the system, wherein system provides efficient market for reinsurer and reinsure, is operated by those parties who patronize it by using the system (see column 3, lines 11-15).

Art Unit: 3691

Erlanger et al. do not teach the system, wherein the system is operated by or on behalf of a reinsurance company.

Klaus teaches the system is operated by or on behalf of a reinsurance company (see column 6. lines 1-3).

Klaus teach the system is assembled, operated, maintained and connected to Internet by and under the authority of reinsurer (see column 6, lines 1-3; where reinsurer assemble, operate and maintain the system)

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to include the system is operated by or on behalf of a reinsurance company of Erlanger et al. because Klaus teaches including the system is operated by or on behalf of a reinsurance company enable reinsurer have authority in the system (Klaus, column 6, lines 1-3).

- 49. Claim 23 is rejected under 35 U.S.C. 103(a) as being unpatentable by Erlanger et al. U.S. Patent No. 6,594,635 (reference A in attached PTO-892) in view of Wu, U.S. Patent No. 7,200,570 (reference B in attached PTO-892) further in view of Kinney, Jr. et al., U.S. Patent No. 6,871,191 (reference C in attached PTO-892) further in view of Klaus, U.S. Patent No. 7,080,020 (reference D in attached PTO-892) and further in view of Growney et al., U.S. Patent No. 7,062,460 (reference E in attached PTO-892).
- As per claim 23, Erlanger et al. in view of in view of Wu further in view of Kinney,
   Jr. et al. teach claim 22 as described above.

Art Unit: 3691

Erlanger et al. do not teach the method comprising modifying a parameter of the at least one bid other than a bid price

Klaus teaches the method comprising modifying a parameter of the at least one bid other than a bid price (see Fig. 5; column 8, lines 23-32; where Original Loss amount(OLW), Limit Upfront, Rate on Line(ROL) etc. are other parameters that can be modified other than the bid price).

Therefore, it would be prima facie obvious to one of ordinary skill in the art at the time the invention was made to allow modifying a parameter of the at least one bid other than a bid price of Erlanger et al. because Growney et al. teach that modifying a parameter of the at least one bid other than a bid price would allow modify bid to counter bid the other bidders (Growney et al., column 1, lines 35-38).

### Response to Arguments

Applicant's arguments with respect to the claims have been considered but are
moot in view of the new ground(s) of rejection. This office action is made Non-Final.

#### Conclusion

52. The prior art made of record and not relied upon is considered pertinent to applicant's disclosures. The following are pertinent to current invention, though not relied upon:

Boarman et al. (U.S. Patent No. 6,609,112) teach system and method for providing proxy-based online Dutch auction services.

Art Unit: 3691

Chambers et al. (U. S. Pub No. 2005/0055299) teach system and method for facilitating a request for proposal process using auction.

Keyes et al. (U.S. Patent No. 7,165,043) teach valuation prediction models in situation with missing inputs.

Kinney, Jr. et al. (U.S. Patent No. 6,871,191) teach method and system for partial quantity evaluated rank bidding in online auctions.

Kinney, Jr. et al. (U.S. Patent No. 7,010,511) teach method and system for conducting electronic auction with net present value bidding.

Laurenzano, Vincent L. (U.S. Pub No. 2002/0046066) teaches reinsurance and risk management method.

McCormick et al. (U.S. Patent No. 6,049, 773) teach automated method for identification of reinsurance claims.

Sweeney et al. (U.S. Pub No. 2002/0032646) teach system and method of automated brokerage for risk management services and products.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to Bijendra K. Shrestha whose telephone number is (571) 270-1374. The examiner can normally be reached on 7:00 AM-4:30 PM (Monday-Friday); 2nd Friday OFF.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Alexander Kalinowski can be reached on (571) 272-6771. The fax phone

Art Unit: 3691

number for the organization where this application or proceeding is assigned is (571) 273-8300.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free). If you would like assistance from a USPTO Customer Service Representative or access to the automated information system, call 800-786-9199 (IN USA OR CANADA) or 571-272-1000.

BKS/3691 /Alexander Kalinowski/

Supervisory Patent Examiner, Art Unit 3691